

Quarterly Trends of Financial Results

1. Financial Results

(Unit: Yen in millions)

		FY3/2017										FY3/2018										Change compared with			
		Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2017		Q3 of FY3/2018	
Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	%	Amount	%		
Net sales	319,985	100.0%	333,258	100.0%	361,385	100.0%	408,126	100.0%	1,422,754	100.0%	345,162	100.0%	393,183	100.0%	406,671	100.0%	432,023	100.0%	1,577,039	100.0%	23,897	5.9%	25,352	6.2%	
Profit from operations	12,270	3.8%	21,515	6.5%	33,317	9.2%	37,440	9.2%	104,542	7.3%	31,167	9.0%	38,338	9.8%	39,479	9.7%	-13,409	—	95,575	6.1%	-50,849	—	-52,888	—	
Income before income taxes	24,798	7.7%	23,780	7.1%	50,128	13.9%	39,143	9.6%	137,849	9.7%	49,260	14.3%	38,580	9.8%	57,024	14.0%	-12,998	—	131,866	8.4%	-52,141	—	-70,022	—	
Net income attributable to Kyocera Corporation's shareholders	17,453	5.5%	18,700	5.6%	34,699	9.6%	32,991	8.1%	103,843	7.3%	34,981	10.1%	26,406	6.7%	28,880	7.1%	-8,478	—	81,789	5.2%	-41,469	—	-37,358	—	
Average exchange rate (yen)	US\$	¥108	¥102	¥109	¥114	¥108																			
	Euro	¥122	¥114	¥118	¥121	¥119																			
							¥111	¥111	¥113	¥108	¥111														
							¥122	¥130	¥133	¥133	¥130														

2. Net Sales by Geographic Area

(Unit: Yen in millions)

	FY3/2017										FY3/2018										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2017		Q3 of FY3/2018	
	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	%	Amount	%
Japan	129,255	40.4%	139,639	41.9%	148,841	41.2%	180,904	44.3%	598,639	42.1%	138,883	40.2%	154,641	39.3%	150,567	37.0%	169,952	39.3%	614,043	38.9%	-10,952	-6.1%	19,385	12.9%
Asia	67,316	21.0%	74,222	22.3%	81,978	22.7%	80,497	19.7%	304,013	21.4%	78,951	22.9%	94,743	24.1%	100,166	24.7%	89,789	20.8%	363,649	23.1%	9,292	11.5%	-10,377	-10.4%
Europe	54,284	17.0%	52,054	15.6%	56,937	15.8%	72,080	17.7%	235,355	16.5%	63,669	18.5%	71,652	18.2%	83,019	20.4%	94,329	21.8%	312,669	19.8%	22,249	30.9%	11,310	13.6%
United States of America	55,395	17.3%	54,502	16.4%	59,240	16.4%	59,831	14.7%	228,968	16.1%	50,125	14.5%	57,248	14.6%	56,594	13.9%	60,824	14.1%	224,791	14.3%	993	1.7%	4,230	7.5%
Others	13,735	4.3%	12,841	3.8%	14,389	3.9%	14,814	3.6%	55,779	3.9%	13,534	3.9%	14,899	3.8%	16,325	4.0%	17,129	4.0%	61,887	3.9%	2,315	15.6%	804	4.9%
Net sales	319,985	100.0%	333,258	100.0%	361,385	100.0%	408,126	100.0%	1,422,754	100.0%	345,162	100.0%	393,183	100.0%	406,671	100.0%	432,023	100.0%	1,577,039	100.0%	23,897	5.9%	25,352	6.2%

3. Capital Expenditures, Depreciation and R&D Expenses

(Unit: Yen in millions)

	FY3/2017										FY3/2018										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2017		Q3 of FY3/2018	
	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	%	Amount	%
Capital expenditures	17,208	5.4%	18,834	5.7%	13,596	3.8%	18,143	4.4%	67,781	4.8%	17,180	5.0%	17,644	4.5%	24,230	6.0%	27,465	6.4%	86,519	5.5%	9,322	51.4%	3,235	13.4%
Depreciation	14,424	4.5%	15,545	4.7%	17,353	4.8%	18,697	4.6%	66,019	4.6%	14,755	4.3%	16,157	4.1%	18,679	4.6%	20,546	4.8%	70,137	4.4%	1,849	9.9%	1,867	10.0%
R&D expenses	15,269	4.8%	13,682	4.1%	12,920	3.6%	13,540	3.3%	55,411	3.9%	13,584	3.9%	13,866	3.5%	14,900	3.7%	15,923	3.7%	58,273	3.7%	2,383	17.6%	1,023	6.9%

4. Sales and Profit by Reporting Segment

(Unit: Yen in millions)

Net Sales ※	FY3/2017										FY3/2018										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2017		Q3 of FY3/2018	
	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	%	Amount	%
Industrial & Automotive Components Group	52,516	16.4%	55,233	16.6%	57,432	15.9%	65,048	15.9%	230,229	16.2%	61,185	17.7%	69,825	17.8%	74,446	18.3%	82,164	19.0%	287,620	18.2%	17,116	26.3%	7,718	10.4%
Semiconductor Components Group	56,005	17.5%	61,311	18.4%	63,993	17.7%	64,418	15.8%	245,727	17.3%	60,786	17.6%	66,095	16.8%	69,345	17.0%	61,011	14.2%	257,237	16.3%	-3,407	-5.3%	-8,334	-12.0%
Electronic Devices Group	55,453	17.4%	58,712	17.6%	62,693	17.3%	63,940	15.7%	240,798	16.9%	63,120	18.3%	74,133	18.8%	86,198	21.2%	81,694	18.9%	305,145	19.4%	17,754	27.8%	-4,504	-5.2%
Components Business	163,974	51.3%	175,256	52.6%	184,118	50.9%	193,406	47.4%	716,754	50.4%	185,091	53.6%	210,053	53.4%	229,989	56.5%	224,869	52.1%	850,002	53.9%	31,463	16.3%	-5,120	-2.2%
Communications Group	57,835	18.1%	56,224	16.9%	58,154	16.1%	80,428	19.7%	252,641	17.7%	57,071	16.5%	66,866	17.0%	57,384	14.1%	74,214	17.2%	255,535	16.2%	-6,214	-7.7%	16,830	29.3%
Document Solutions Group	74,939	23.4%	72,496	21.7%	80,315	22.2%	96,262	23.6%	324,012	22.8%	80,973	23.5%	91,047	23.2%	94,882	23.4%	104,156	24.1%	371,058	23.5%	7,894	8.2%	9,274	9.8%
Life & Environment Group	27,308	8.5%	34,522	10.4%	42,482	11.8%	44,895	11.0%	149,207	10.5%	24,606	7.1%	28,207	7.2%	26,934	6.6%	32,465	7.5%	112,212	7.1%	-12,430	-27.7%	5,531	20.5%
Equipment & Systems Business	160,082	50.0%	163,242	49.0%	180,951	50.1%	221,585	54.3%	725,860	51.0%	162,650	47.1%	186,120	47.4%	179,200	44.1%	210,835	48.8%	738,805	46.8%	-10,750	-4.9%	31,635	17.7%
Others	5,113	1.6%	5,622	1.7%	5,961	1.7%	5,370	1.3%	22,066	1.5%	5,245	1.5%	4,074	1.0%	4,749	1.2%	4,759	1.1%	18,827	1.2%	-611	-11.4%	10	0.2%
Adjustments and eliminations	-9,184	-2.9%	-10,862	-3.3%	-9,645	-2.7%	-12,235	-3.0%	-41,926	-2.9%	-7,824	-2.2%	-7,064	-1.8%	-7,267	-1.8%	-8,440	-2.0%	-30,595	-1.9%	3,795	—	-1,173	—
Net sales	319,985	100.0%	333,258	100.0%	361,385	100.0%	408,126	100.0%	1,422,754	100.0%	345,162	100.0%	393,183	100.0%	406,671	100.0%	432,023	100.0%	1,577,039	100.0%	23,897	5.9%	25,352	6.2%

(Unit: Yen in millions)

Operating Profit ※	FY3/2017										FY3/2018										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2017		Q3 of FY3/2018	
	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	%	Amount	%
Industrial & Automotive Components Group	1,757	3.3%	4,638	8.4%	7,104	12.4%	8,943	13.7%	22,442	9.7%	6,386	10.4%	8,366	12.0%	9,347	12.6%	8,458	10.3%	32,557	11.3%	-485	-5.4%	-889	-9.5%
Semiconductor Components Group	4,479	8.0%	5,285	8.6%	9,345	14.6%	6,201	9.6%	25,310	10.3%	8,005	13.2%	9,932	15.0%	9,340	13.5%	5,199	8.5%	32,476	12.6%	-1,002	-16.2%	-4,141	-44.3%
Electronic Devices Group	6,920	12.5%	6,109	10.4%	9,472	15.1%	8,057	12.6%	30,558	12.7%	8,599	13.6%	13,281	17.9%	14,539	16.9%	10,866	13.3%	47,285	15.5%	2,809	34.9%	-3,673	-25.3%
Components Business	13,156	8.0%	16,032	9.1%	25,921	14.1%	23,201	12.0%	78,310	10.9%	22,990	12.4%	31,579	15.0%	33,226	14.4%	24,523	10.9%	112,318	13.2%	1,322	5.7%	-8,703	-26.2%
Communications Group	-4,756	—	-74	—	4,540	7.8%	8,818	11.0%	8,528	3.4%	1,158	2.0%	1,072	1.6%	61	0.1%	2,770	3.7%	5,061	2.0%	-6,048	-68.6%	2,709	—
Document Solutions Group	5,851	7.8%	7,016	9.7%	7,174	8.9%	8,039	8.4%	28,080	8.7%	9,237	11.4%	10,853	11.9%	9,321	9.8%	11,730	11.3%	41,141	11.1%	3,691	45.9%	2,409	25.8%
Life & Environment Group	-1,882	—	1,142	3.3%	195	0.5%	1,890	4.2%	1,345	0.9%	-1,203	—	830	2.9%	-1,897	—	-52,740	—	-55,010	—	-54,630	—	-50,843	—
Equipment & Systems Business	-787	—	8,084	5.0%	11,909	6.6%	18,747	8.5%	37,953	5.2%	9,192	5.7%	12,755	6.9%	7,485	4.2%	-38,240	—	-8,808	—	-56,987	—	-45,725	—
Others	-966	—	-448	—	-108	—	-237	—	-1,759	—	466	8.9%	-36	—	664	14.0%	527	11.1%	1,621	8.6%	764	—	-137	-20.6%
Operating profit	11,403	3.6%	23,668	7.1%	37,722	10.4%	41,711	10.2%	114,504	8.0%	32,648	9.5%	44,298	11.3%	41,375	10.2%	-13,190	—	105,131	6.7%	-54,901	—	-54,565	—
Corporate gains and equity in earnings of affiliates and an unconsolidated subsidiary	13,671	—	613	—	12,711	—	-2,359	—	24,636	—	16,901	—	-5,319	—	16,235	—	643	—	28,460	—	3,002	—	-15,592	-96.0%
Adjustments and eliminations	-276	—	-501	—	-305	—	-209	—	-1,291	—	-289	—	-399	—	-586	—	-451	—	-1,725	—	-242	—	135	—
Income before income taxes	24,798	7.7%	23,780	7.1%	50,128	13.9%	39,143	9.6%	137,849	9.7%	49,260	14.3%	38,580	9.8%	57,024	14.0%	-12,998	—	131,866	8.4%	-52,141	—	-70,022	—

5. Capital expenditures by Reporting Segment

(Unit: Yen in millions)

Capital expenditures ※	FY3/2017										FY3/2018										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2017		Q3 of FY3/2018	
	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	%	Amount	%
Industrial & Automotive Components Group	3,413	19.8%	2,772	14.7%	2,744	20.2%	2,864	15.8%	11,793	17.4%	4,467	26.0%	4,247	24.1%	4,993	20.6%	7,477	27.2%	21,184	24.5%	4,613	161.1%	2,484	49.7%
Semiconductor Components Group	4,891	28.4%	5,693	30.2%	3,153	23.2%	2,674	14.7%	16,411	24.2%	2,834	16.5%	2,668	15.1%	5,337	22.0%	4,981	18.1%	15,820	18.3%	2,307	86.3%	-356	-6.7%
Electronic Devices Group	4,656	27.1%	5,213	27.7%	4,270	31.4%	4,956	27.3%	19,095	28.2%	5,685	33.1%	6,027	34.1%	6,243	25.8%	8,557	31.2%	26,512	30.6%	3,601	72.7%	2,314	37.1%
Components Business	12,960	75.3%	13,678	72.6%	10,167	74.8%	10,494	57.8%	47,299	69.8%	12,986	75.6%	12,942	73.3%	16,573	68.4%	21,015	76.5%	63,516	73.4%	10,521	100.3%	4,442	26.8%
Communications Group	423	2.5%	367	2.0%	452	3.3%	594	3.3%	1,836	2.7%	1,233	7.2%	1,242	7.0%	1,282	5.3%	1,056	3.8%	4,813	5.6%	462	77.8%	-226	-17.6%
Document Solutions Group	1,255	7.3%	2,154	11.4%	1,445	10.6%	2,037	11.2%	6,891	10.2%	987	5.8%	1,053	6.0%	2,619	10.8%	1,354	4.9%	6,013	6.9%	-683	-33.5%	-1,265	-48.3%
Life & Environment Group	1,431	8.3%	1,406	7.5%	1,097	8.1%	2,251	12.4%	6,185	9.1%	1,124	6.5%	1,051	6.0%	1,754	7.2%	1,525	5.6%	5,454	6.3%	-726	-32.3%	-229	-13.1%
Equipment & Systems Business	3,109	18.1%	3,927	20.9%	2,994	22.0%	4,882	26.9%	14,912	22.0%	3,344	19.5%	3,346	19.0%	5,655	23.3%	3,935	14.3%	16,280	18.8%	-947	-19.4%	-1,720	-30.4%
Others	159	0.9%	383	2.0%	145	1.1%	234	1.3%	921	1.3%	180	1.0%	199	1.1%	375	1.6%	592	2.2%	1,346	1.6%	358	153.0%	217	57.9%
Corporate	980	5.7%	846	4.5%	290	2.1%	2,533	14.0%	4,649	6.9%	670	3.9%	1,157	6.6%	1,627	6.7%	1,923	7.0%	5,377	6.2%	-610	-24.1%	296	18.2%
Total	17,208	100.0%	18,834	100.0%	13,596	100.0%	18,143	100.0%	67,781	100.0%	17,180	100.0%	17,644	100.0%	24,230	100.0%	27,465	100.0%	86,519	100.0%	9,322	51.4%	3,235	13.4%

6. Depreciation by Reporting Segment

(Unit: Yen in millions)

Depreciation ※	FY3/2017										FY3/2018										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2017		Q3 of FY3/2018	
	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	%	Amount	%
Industrial & Automotive Components Group	2,504	17.4%	2,692	17.3%	3,043	17.5%	3,188	17.1%	11,427	17.3%	2,709	18.3%	3,171	19.6%	3,672	19.6%	4,201	20.4%	13,753	19.6%	1,013	31.8%	529	14.4%
Semiconductor Components Group	3,355	23.3%	3,809	24.5%	4,374	25.2%	5,039	26.9%	16,577	25.1%	3,704	25.1%	3,955	24.5%	4,410	23.6%	4,984	24.3%	17,053	24.3%	-55	-1.1%	574	13.0%
Electronic Devices Group	3,281	22.7%	3,818	24.6%	4,261	24.6%	4,445	23.8%	15,805	23.9%	3,700	25.1%	4,096	25.3%	5,262	28.2%	5,933	28.9%	18,991	27.1%	1,488	33.5%	671	12.8%
Components Business	9,140	63.4%	10,319	66.4%	11,678	67.3%	12,672	67.8%	43,809	66.3%	10,113	68.5%	11,222	69.4%	13,344	71.4%	15,118	73.6%	49,797	71.0%	2,446	19.3%	1,774	13.3%
Communications Group	757	5.2%	727	4.6%	706	4.1%	611	3.3%	2,801	4.3%	640	4.3%	760	4.7%	907	4.8%	953	4.6%	3,260	4.7%	342	56.0%	46	5.1%
Document Solutions Group	2,465	17.1%	2,314	14.9%	2,558	14.7%	2,920	15.6%	10,257	15.5%	1,887	12.8%	1,925	11.9%	2,088	11.2%	1,984	9.7%	7,884	11.2%	-936	-32.1%	-104	-5.0%
Life & Environment Group	1,387	9.6%	1,491	9.6%	1,649	9.5%	1,674	8.9%	6,201	9.4%	1,502	10.2%	1,333	8.3%	1,527	8.2%	1,618	7.9%	5,980	8.5%	-56	-3.3%	91	6.0%
Equipment & Systems Business	4,609	31.9%	4,532	29.1%	4,913	28.3%	5,205	27.8%	19,259	29.2%	4,029	27.3%	4,018	24.9%	4,522	24.2%	4,555	22.2%	17,124	24.4%	-650	-12.5%	33	0.7%
Others	334	2.3%	343	2.2%	380	2.2%	393	2.1%	1,450	2.2%	276	1.9%	288	1.8%	298	1.6%	346	1.7%	1,208	1.7%	-47	-12.0%	48	16.1%
Corporate	341	2.4%	351	2.3%	382	2.2%	427	2.3%	1,501	2.3%	337	2.3%	629	3.9%	515	2.8%	527	2.5%	2,008	2.9%	100	23.4%	12	2.3%
Total	14,424	100.0%	15,545	100.0%	17,353	100.0%	18,697	100.0%	66,019	100.0%	14,755	100.0%	16,157	100.0%	18,679	100.0%	20,546	100.0%	70,137	100.0%	1,849	9.9%	1,867	10.0%

7. R&D expenses by Reporting Segment

R&D expenses ※	FY3/2017										FY3/2018										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2017		Q3 of FY3/2018	
	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	%	Amount	%		
Industrial & Automotive Components Group	3,350	21.9%	2,453	17.9%	2,499	19.3%	2,426	17.9%	10,728	19.4%	2,401	17.7%	2,486	17.9%	2,626	17.6%	3,058	19.2%	10,571	18.1%	632	26.1%	432	16.5%
Semiconductor Components Group	974	6.4%	944	6.9%	916	7.1%	909	6.7%	3,743	6.7%	838	6.2%	899	6.5%	913	6.1%	900	5.7%	3,550	6.1%	-9	-1.0%	-13	-1.4%
Electronic Devices Group	2,299	15.1%	2,268	16.6%	2,050	15.9%	2,680	19.8%	9,297	16.8%	2,397	17.6%	2,374	17.1%	3,119	21.0%	3,008	18.9%	10,898	18.7%	328	12.2%	-111	-3.6%
Components Business	6,623	43.4%	5,665	41.4%	5,465	42.3%	6,015	44.4%	23,768	42.9%	5,636	41.5%	5,759	41.5%	6,658	44.7%	6,966	43.8%	25,019	42.9%	951	15.8%	308	4.6%
Communications Group	958	6.3%	800	5.8%	616	4.8%	579	4.3%	2,953	5.3%	857	6.3%	925	6.7%	676	4.5%	1,391	8.7%	3,849	6.6%	812	140.2%	715	105.8%
Document Solutions Group	5,675	37.2%	5,482	40.1%	5,263	40.7%	5,254	38.8%	21,674	39.1%	5,412	39.8%	5,505	39.7%	5,796	38.9%	5,546	34.8%	22,259	38.2%	292	5.6%	-250	-4.3%
Life & Environment Group	740	4.8%	797	5.8%	613	4.7%	1,007	7.4%	3,157	5.7%	1,029	7.6%	977	7.0%	1,075	7.2%	1,187	7.5%	4,268	7.3%	180	17.9%	112	10.4%
Equipment & Systems Business	7,373	48.3%	7,079	51.7%	6,492	50.2%	6,840	50.5%	27,784	50.1%	7,298	53.7%	7,407	53.4%	7,547	50.6%	8,124	51.0%	30,376	52.1%	1,284	18.8%	577	7.6%
Others	1,273	8.3%	938	6.9%	963	7.5%	685	5.1%	3,859	7.0%	650	4.8%	700	5.1%	695	4.7%	833	5.2%	2,878	5.0%	148	21.6%	138	19.9%
Total	15,269	100.0%	13,682	100.0%	12,920	100.0%	13,540	100.0%	55,411	100.0%	13,584	100.0%	13,866	100.0%	14,900	100.0%	15,923	100.0%	58,273	100.0%	2,383	17.6%	1,023	6.9%

8. Orders by Reporting Segment

Orders ※	FY3/2017										FY3/2018										(Unit: yen in millions)			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Change compared with			
																					Q4 of FY3/2017		Q3 of FY3/2018	
	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	%	Amount	%		
Industrial & Automotive Components Group	53,836	16.3%	55,798	15.8%	58,691	16.4%	63,843	15.9%	232,168	16.1%	63,589	17.7%	72,632	18.1%	76,505	18.5%	83,022	20.2%	295,748	18.7%	19,179	30.0%	6,517	8.5%
Semiconductor Components Group	56,513	17.1%	62,171	17.6%	64,029	17.8%	63,434	15.9%	246,147	17.1%	62,569	17.4%	68,329	17.1%	68,501	16.5%	57,792	14.0%	257,191	16.2%	-5,642	-8.9%	-10,709	-15.6%
Electronic Devices Group	59,841	18.2%	63,152	17.9%	61,624	17.2%	65,464	16.4%	250,081	17.3%	70,738	19.7%	73,891	18.4%	88,763	21.4%	83,751	20.4%	317,143	20.0%	18,287	27.9%	-5,012	-5.6%
Components Business	170,190	51.6%	181,121	51.3%	184,344	51.4%	192,741	48.2%	728,396	50.5%	196,896	54.8%	214,852	53.6%	233,769	56.4%	224,565	54.6%	870,082	54.9%	31,824	16.5%	-9,204	-3.9%
Communications Group	54,184	16.4%	70,170	19.8%	61,104	17.0%	80,394	20.1%	265,852	18.4%	61,909	17.2%	68,547	17.1%	63,129	15.2%	66,151	16.1%	259,736	16.4%	-14,243	-17.7%	3,022	4.8%
Document Solutions Group	75,709	22.9%	72,046	20.4%	80,181	22.3%	97,205	24.3%	325,141	22.6%	81,298	22.6%	90,880	22.7%	94,986	22.9%	104,098	25.3%	371,262	23.4%	6,893	7.1%	9,112	9.6%
Life & Environment Group	33,221	10.1%	36,410	10.3%	36,840	10.3%	37,545	9.4%	144,016	10.0%	21,827	6.1%	29,086	7.2%	25,125	6.1%	21,853	5.3%	97,891	6.1%	-15,692	-41.8%	-3,272	-13.0%
Equipment & Systems Business	163,114	49.4%	178,626	50.5%	178,125	49.6%	215,144	53.8%	735,009	51.0%	165,034	45.9%	188,513	47.0%	183,240	44.2%	192,102	46.7%	728,889	45.9%	-23,042	-10.7%	8,862	4.8%
Others	3,763	1.1%	3,427	1.0%	4,012	1.1%	3,327	0.9%	14,529	1.0%	3,509	1.0%	3,839	1.0%	3,357	0.8%	3,086	0.8%	13,791	0.9%	-241	-7.2%	-271	-8.1%
Adjustments and eliminations	-6,959	-2.1%	-9,883	-2.8%	-7,520	-2.1%	-11,493	-2.9%	-35,855	-2.5%	-6,050	-1.7%	-6,216	-1.6%	-5,930	-1.4%	-8,641	-2.1%	-26,837	-1.7%	2,852	—	-2,711	—
Total	330,108	100.0%	353,291	100.0%	358,961	100.0%	399,719	100.0%	1,442,079	100.0%	359,389	100.0%	400,988	100.0%	414,436	100.0%	411,112	100.0%	1,585,925	100.0%	11,393	2.9%	-3,324	-0.8%

9. Number of Employees

	(As of the end of each quarter)				(As of the end of each quarter)			
	FY3/2017				FY3/2018			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Total	69,364	70,567	70,473	70,153	69,547	70,874	74,069	75,940
Japan	26,208	25,963	25,679	25,217	25,683	25,575	25,634	26,171
Outside Japan	43,156	44,604	44,794	44,936	43,864	45,299	48,435	49,769

※ Kyocera has changed the classification of its reporting segment from FY3/2018. Business results for FY3/2017 have been reclassified in line with the change to reporting segment classifications.